

Who we are

Remember when your business was younger? It had a vitality, an energy with everybody knowing what was happening and all striving for a common goal.

The business grew but now you feel there is a loss of fizz? Your gut instinct is telling you things should be better after all the investment in people, processes and facilities? You feel there is a loss of clarity of purpose?

If there is a search term “what on Earth do I do next” then this is the answer.

Businesses that have succeeded and grown have an effective way of doing things, their own way, a unique vision and culture, created by the Founders. With growth that culture is inevitably diluted, even lost, as layers of management are added.

What’s needed is a re-focus on the vision, values and culture originally laid down to create an uncopyable competitive advantage suitable to your larger, successful Firm.

And with that, the vitality to re-energise the business

Motivation Matters is your partner to make that happen.

Contact Us

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Team Management Fundamentals



MOTIVATION MATTERS LIMITED
Corporate training

Who this is for

This course is designed for people who are managing teams of people for the first time, no matter what their job title.

The course is intended to be run on your site in your facilities to avoid venue costs. Alternative venues can be arranged at extra cost.

The course will accommodate between 12 and 24 people from your organization.

Cost

The cost of this one-day course is £900 + Expenses + VAT.

Expenses comprise our actual travel, accommodation, venue and refreshment costs.

Terms are 30 days after the course on invoice.

Learning styles

The course is run in a workshop style. The attendees are given tasks which demonstrate the learning points so helping embed the knowledge and ability.

In this way the learning is part of their own experience and is much more likely to be recalled and used when back at work.

Course materials

Course workbooks are provided to participants as a reminder of what has been covered and to give a medium for the creation of personal notes.

Course Details

Content

1. Understanding your management job
2. Communicating with your people
3. Planning the team's work
4. Understanding capacity constraints
5. Gaining the team's loyalty
6. Hotspot management
7. Training people
8. Performance management
9. Managing your own development

Benefits

1. You make things happen
2. You best meet the demands on your team
3. You plan ahead
4. Your reputation as a manager grows
5. You know the best use of your time
6. Your team is constantly improving
7. You solve people problems effectively
8. Your Manager releases extra resources
9. Your ability to manage grows

Results

1. Your Manager has confidence in you
2. You can manage
3. Your anxiety and stress is reduced
4. There are fewer surprises you can't handle
5. Your confidence grows
6. Your reputation grows
7. You do the best for people and your employer
8. Your people show loyalty and have trust in you
9. Your Manager sees you as successful
10. You are prepared for the next opportunity